Dear Madam or Sir,

there is no question that “big data” – the simple yet seemingly revolutionary belief that data are valuable – have hit business and industry, academia, engineering and government. The demand for skills in data science – a rebranding of data mining – is unprecedented in sectors where value, competitiveness and efficiency are driven by data.

Data mining technology and methodology has been applied to understand and to optimise various processes within business and industry, academia, engineering and government. It is widely believed that data mining will have a profound impact on our society and that data mining can bring real value. But how can data mining contribute to achieving operational excellence? Is data mining worth the trouble or is it “statistical déjá vu”?

This three-day training course will provide you with an overview of the potential and limitations of data mining and with a thorough methodological, practical and, most importantly, software-vendor independent coverage of state-of-art data mining techniques. It highlights its applicability to accumulated data, and it will enable you to apply the presented methodology and its underlying philosophy to benchmark or your own data.

You can find a detailed description of the training and a registration form on the attached pages or on our homepage at www.statoo.com/dm/.

We look forward seeing you in Berne, Switzerland.

Please do not hesitate to contact us if you have any questions.

Yours sincerely

Dr. Diego Kuonen, CStat PStat CSci
CEO, Statoo Consulting
Methodological Training in Statistical Data Science

Three-day training course
given by Dr. Diego Kuonen, CStat PStat CSci, Statoo Consulting

Description

This training for professionals will provide you with a thorough methodological and practical coverage of state-of-art data mining techniques that identify unexpected patterns, structures, models or trends in data to make crucial decisions. This course will provide you with practical data mining experience and throughout the course illustrations of the concepts and methods will be given. Moreover, you will be able to apply what you have learnt within a state-of-art data-mining workbench using benchmark or your own data.

Course goals

The naïve and blind “black-box” use of data mining software packages has its obvious pitfalls and can, and probably often does, lead to practically worthless results and misleading conclusions. Data mining is easy to do badly. It is therefore important to understand enough of the characteristics of the underlying data mining methodologies (both their advantages and their pitfalls) to be able to make an informed choice about which data mining methods to use and also to be able to critically appraise their own results and those of others. In this course we will apply a “white-box” methodology, which emphasises an understanding of the algorithmic and statistical model structures underlying the “black-box” software.

Training

Instruction proceeds from tangible examples to theory – from the big picture, or “whole”, to details, or “parts” – and from a conceptual understanding to the ability to perform specific statistical data mining tasks.

Consequently, the course begins with a brief discussion of the role and applicability of data mining to empower companies to extract previously unrealised information from their data repositories. Next, a general overview of data mining, the art and science of learning from data, will be given. Only then do we see individual tools in detail and note how they fit into the big picture. As such, in the main part of this training a software-vendor independent overview of the statistical data mining terminology and methods, resources and practical issues will be given. For all techniques considered the basic methodology will be explained and illustrated with examples. Finally, the course will enable you to apply the presented methodology and its underlying philosophy to benchmark or your own data.

In summary, this three-day course divides class time between lectures covering, in a software-vendor independent way, the methodological aspects and practical applications of statistical data mining, and between hands-on practise, where you will have a chance to try on your own the methods learnt in the course within a state-of-art data mining workbench using benchmark or your own data.

References

All former participants from companies like ABB, Alstom, AstraZeneca, Barry Callebaut, Bayer Consumer Care, Boehringer Ingelheim Pharma, Bühler, Cargill, Clarient, CSS, Daimler Chrysler, Decathlon, DSM, F. Hoffmann-La Roche, GlaxoSmithKline, H. Lundbeck, Helsana, John Deere, Lonza, Manor, MAN Turbo, Merck Serono, Meyer Burger, Mobiliar, Nestlé Research Center, Novartis Pharma, Novelis, Pfizer, Phonak, PostFinance, Procter & Gamble, Roche Diagnostics, Sanofi-Aventis, Saudi Arabian Oil Company, Schering-Plough, SECO, Siemens, Sunrise, Total, upc cablecom or Vetter Pharma would recommend this course to others. Based on their feedback we extended the training with representative applications and examples.
Outline data mining methodology

- Introduction
- Demystifying the “big data” hype
- Applicability of data mining
- What is data mining?
  - Is data mining “statistical déjà vu”?
  - What distinguishes data mining from statistics?
- Demystifying the “data science” hype
- A process model for data mining
- Data and data preprocessing
  - Data sources
  - Why data preprocessing?
  - Major tasks in data preprocessing (e.g. data integration, data cleaning, data transformation, data reduction, data discretisation)
- Data mining techniques and tasks
- Description and visualisation
- Characterising multivariate data
- Dissimilarity and distance measures
- Unsupervised methods (“class discovery”)
  - Principal component analysis
  - Multidimensional scaling
  - Correspondence analysis
  - Cluster analysis (e.g. hierarchical algorithms, partitioning algorithms, using clustering in practise)
  - Kohonen’s self-organising maps
  - Affinity grouping or association rules
  - A look forward
- Supervised methods (“class prediction”)
  - Introduction (e.g. inductive bias and model complexity, score functions, internal validation, external validation)
  - Classification modelling (e.g. discriminant analysis, support vector machines, nearest neighbour classification, naive Bayes classifier)
  - Regression modelling (e.g. multiple linear models, generalised linear models, nonparametric regression models, generalised additive models, multivariate adaptive regression splines)
  - Neural networks
  - Tree-based methods (e.g. CART, C4.5 and C5.0, CHAID)
  - Ensemble learning (e.g. bagging, subagging, random forests, arcing, boosting, stochastic gradient tree boosting)
  - The curse of dimensionality (e.g. feature extraction, feature subset selection: filters, wrappers, embedded methods)
  - Evaluating and comparing classifiers
  - Comparing regression models
  - A look forward
  - Comparison of chosen supervised learning methods
  - Recent lessons – what has been learnt?
- Criteria for potential data mining success
- Conclusion
- References and resources
About the speaker

Diego Kuonen, PhD in Statistics and CStat PStat CSci, is founder, CEO and CAO of Statoo Consulting, Switzerland (www.statoo.com). He has extensive experience in applying big data analytics and data mining within large and small companies in Switzerland and throughout Europe. Statoo Consulting is a software-vendor independent Swiss consulting firm specialised in statistical consulting and training, data analysis and data mining services. Currently, Dr. Diego Kuonen, CStat PStat CSci, is also president of the Swiss Statistical Society.

Prerequisites

Participants should be familiar with basic statistics, including multiple linear regression. A laptop with preinstalled STATISTICA Data Miner course license which runs 30 days. StatSoft will provide this license before the course begins.

Presentation

The lecture will be given, depending on the participants, in English, French or German. During the course questions may be asked in English, French or German. Training documents will be all in English. All participants will receive a printed version of the documentation for personal use only.

Date and hour

Tuesday, September 22 till Thursday, September 24, 2015. The course starts at 09.00 and ends at 17.00.

Place and accommodation

Berner Technologiepark, Morgenstrasse 129, 3018 Berne, Switzerland. The training will be held in the “Schulungsraum” on the lower ground floor (“TP”) of the “Berner Technologiepark”, whose building can be reached easily both by public transportation (by rail: 7 minutes’ walk from the railway station “Bern Bümpliz Süd” – by bus: “Technopark” bus stop, line 27) as well as by car (2 minutes’ drive from the motorway exit “Niederwangen”). Please find further information on how to get to the “Berner Technologiepark” at www.statoo.com/en/contact/ or in German at www.bernertechnologiepark.ch/. Accommodation information and hotel recommendations will be announced in due course.

Course fee and discounts

Public course fee CHF 3‘300.–
Academic discount 30% off public course fee. No other discounts apply.
Group discount Group discounts are available if two or more individuals from the same organisation register together and at the same time. Please contact us for further information. No other discounts apply.
Early bird discount 10% off public course fee if you register till August 24, 2015. No other discounts apply.

Prices include printed documentation for personal use only and STATISTICA Data Miner course license, which runs 30 days, coffee breaks and lunch but not Swiss VAT (if applicable). All participants will receive an attendance certificate.

Registration

See separate registration form or www.statoo.com/dm/.

Contact information

For further information about the training please contact Cosimo Caforio, phone +41 (0) 56 631 31 10, fax +41 (0) 56 631 31 12 or email dm@statoo.com.
Registration form for three-day training course
Methodological Training in Statistical Data Science
given by Dr. Diego Kuonen, CStat PStat CSci, Statoo Consulting

To register please fill out this form completely and fax it to +41 (0) 56 631 31 12 or register online at www.statoo.com/dm/.

* Required Information

<table>
<thead>
<tr>
<th>First Name*</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Last Name*</td>
<td></td>
</tr>
<tr>
<td>Company*</td>
<td></td>
</tr>
<tr>
<td>Department/Function*</td>
<td></td>
</tr>
<tr>
<td>Address*</td>
<td></td>
</tr>
<tr>
<td>ZIP/Postal Code*</td>
<td></td>
</tr>
<tr>
<td>City*</td>
<td></td>
</tr>
<tr>
<td>Country*</td>
<td></td>
</tr>
<tr>
<td>Phone*</td>
<td></td>
</tr>
<tr>
<td>Fax</td>
<td></td>
</tr>
<tr>
<td>Email*</td>
<td></td>
</tr>
<tr>
<td>Date and Signature*</td>
<td></td>
</tr>
<tr>
<td>Comments</td>
<td></td>
</tr>
</tbody>
</table>

☐ Tuesday, September 22 till Thursday, September 24, 2015, in Berne, Switzerland
☐ Public course fee of CHF 3’300.–
☐ Academic course fee 30% off public course fee. Please attach a copy of your certification.
☐ Early bird discount 10% off public course fee if you register till August 24, 2015.

Terms and conditions
Prices include printed documentation for personal use only, STATISTICA Data Miner course license, which runs for 30 days, coffee breaks and lunch but not Swiss VAT (if applicable). The number of participants is limited to 20 with a minimum of 5 people. Statoo Consulting reserves the right to cancel a course up to 14 days prior to the course due to insufficient enrolment. Payment of the course registration fee is required prior to the start of the course. Cancellations received in writing more than 30 days before the start of the course will be refunded 100% of the course fee. Cancellations received between 30 and 14 days prior to the course will be refunded 50% of the course fee. We regret that no refunds are allowed for cancellations received within 14 days of the course start date. Statoo Consulting reserves the right to cancel a course for any reasons beyond its control. Statoo Consulting is not liable for any participants’ expenses incurred from cancelled courses.

Contact information
For further information please contact Cosimo Catorio, phone +41 (0) 56 631 31 10, fax +41 (0) 56 631 31 12 or email dm@statoo.com.